



# Brazil

## leader in agricultural production

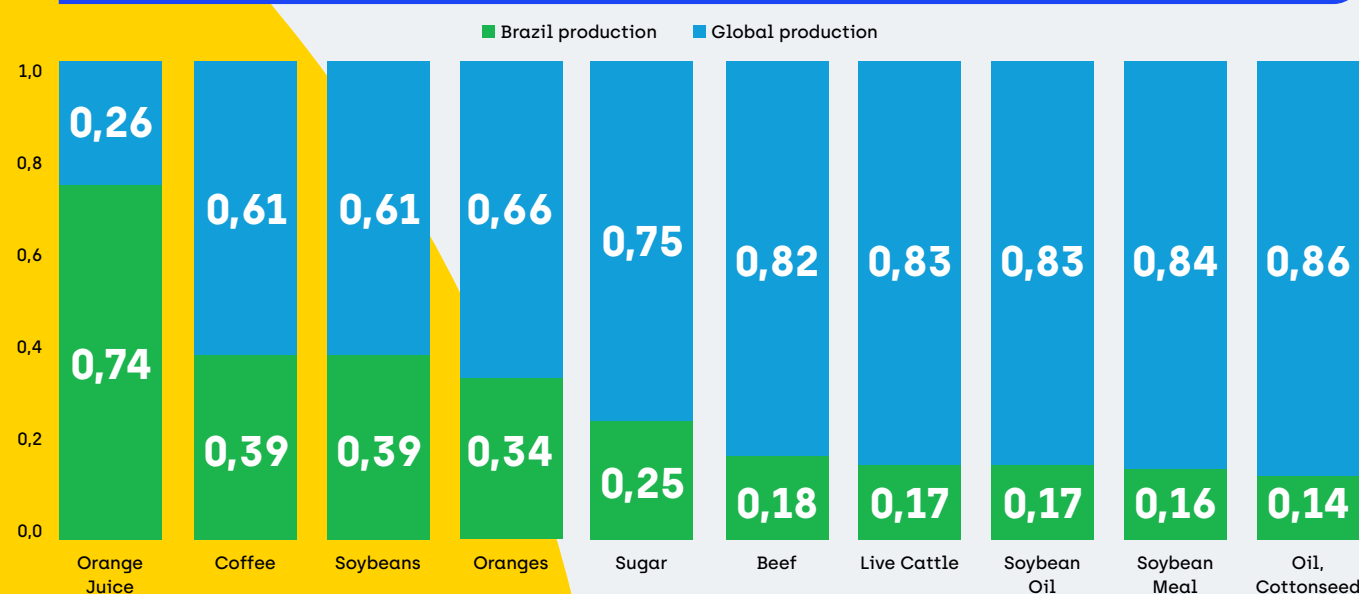
Global leader in the **production and export** of sugarcane, coffee, beef, and soybeans, reaching a **record export level in 2023**, amounting to **\$166.55 billion**, a 24.3% increase to 2022.

Brazil's Exports x Agro Exports



SOURCE: MAPA 2024.

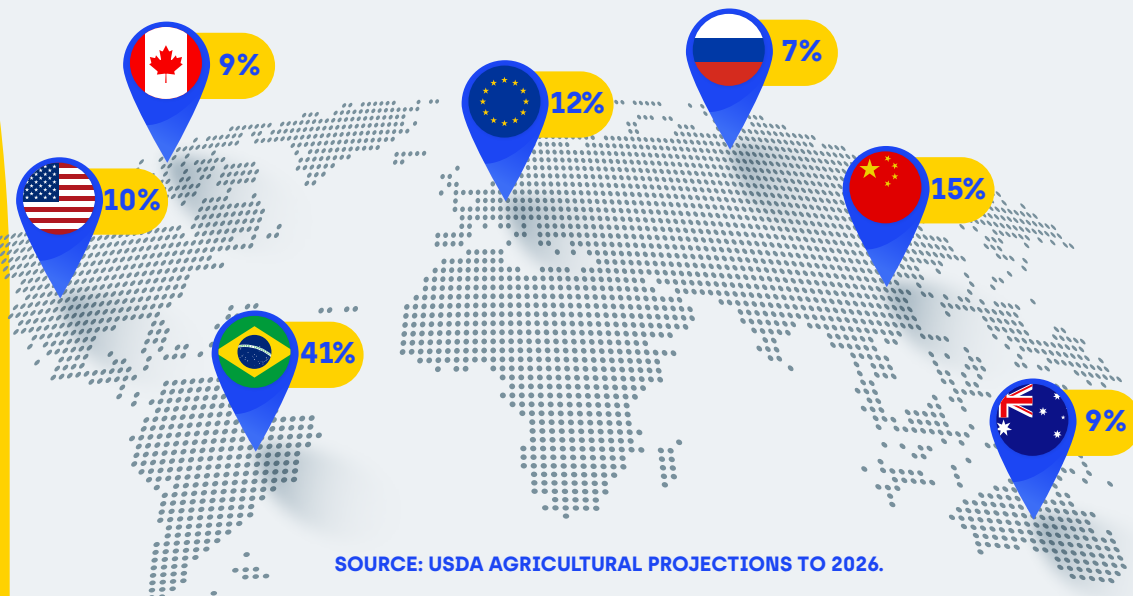
% of Brazil's share of the world's food production



SOURCE: USDA, 2024.

### FORECAST FOR PRODUCTION INCREASE

Growing global demand for food: Brazil stands out with a **forecasted increase of 41%** in production by 2026/2027, according to USDA.



SOURCE: USDA AGRICULTURAL PROJECTIONS TO 2026.

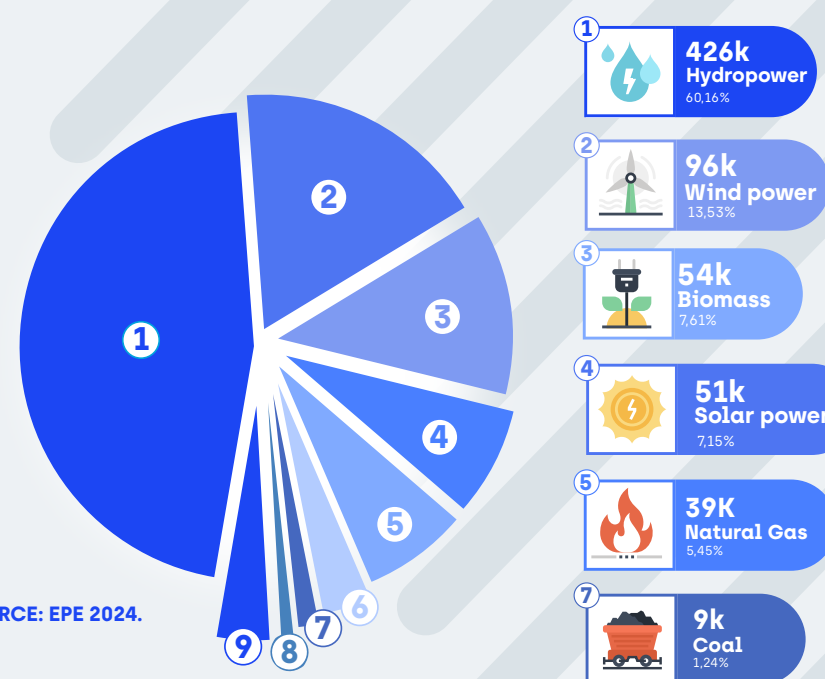
Brazil consumed **45 million tons of fertilizers in 2023**, importing **86% of this total**. 85% of small and medium-sized producers without soil correctives and 57% without Fertilization, there is an enormous growth potential.

### FERTILIZER SALES EXPECTED TO GROW (2024, BY SEGMENT)

SOURCE: ABISOL YEARBOOK 2024.

SEGMENT	EXPECTATION
FLUID BIOFERTILIZERS	9%
FLUID MINERALS	15%
SOLID MINERALS	12%
ORGANIC FLUIDS	9%
ORGANIC SOLIDS	1%
FLUID ORGANOMINERALS	18%
SOLID ORGANOMINERALS	14%
OVERALL TOTAL	11%

The demand for bio-inputs may reach **R\$ 17 billion by 2030**, driven by more sustainable agricultural practices. The production of green fertilizers and inputs have an edge due to Brazil's clean energy matrix.

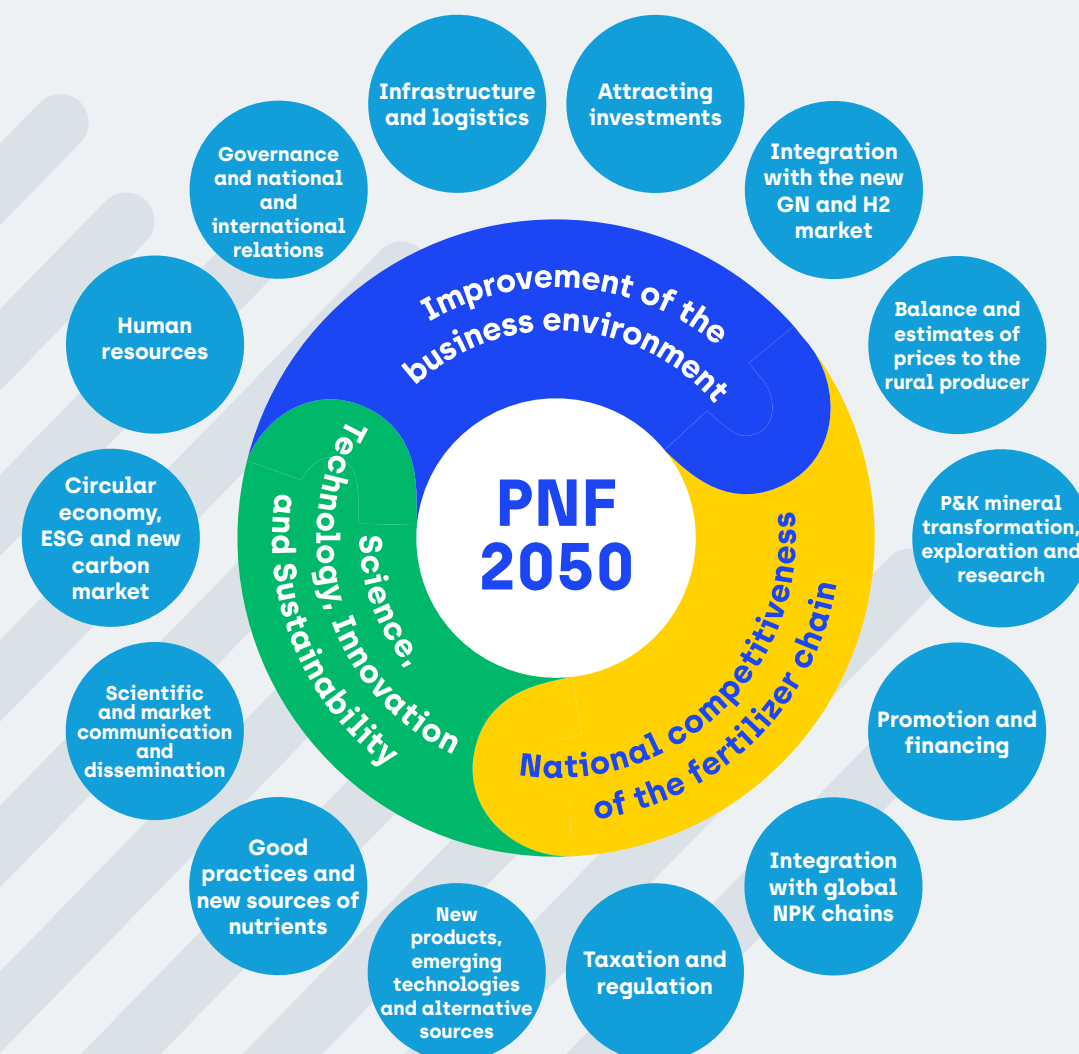


SOURCE: EPE 2024.

**ApexBrasil** is the Brazilian investment attraction agency and can **facilitate your investments in fertilizers**, as well as in other agrobusiness topics, such as **precision machinery for family farming, biogas and biofuels**, among others.

## FAVORABLE BUSINESS ENVIRONMENT

**Public Policies:** The Brazilian government has created the **National Fertilizer Plan (PNF)** [GOV, 2023], which aims to **increase national production by 50% by 2050** [GOV, 2024]. The Plan has the following guidelines:



SOURCE: MINISTRY OF AGRICULTURE, CATTLE AND SUPPLYING (MAPA).

In addition to the PNF, the **National Program for the Conversion of Degraded Pastures (PNCPD)** was created, **capable of doubling Brazil's productive capacity without new deforestation**.

### ONGOING PROJECTS

The Swiss company, **Atlas Agro**, will invest R\$ 4,3 billion in its first nitrogen fertilizer factory using green hydrogen in Uberaba – MG, Brazil.

**Unigel** will invest \$120 million in its first green hydrogen plant in Camaçari (BA), with operations scheduled to start by late 2023 a production capacity of 60,000 tons of green ammonia per year. The company plans to quadruple production by 2025.

### Invest in Brasil



[investinbrasil.com.br](https://investinbrasil.com.br)

E-mail: [investinbrasil@apexbrasil.com.br](mailto:investinbrasil@apexbrasil.com.br)

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